

CONCONSUMENTS LID







Welcome To Falkan Investments

Authorized
Master Distributor
Upfield Products
&
Authorized Distributor
Unilever Products



- Registered in 2011as one of the top distribution companies in Uganda.
- Over the last 2 years we have been pivotal as one of the leading distributors in our territory.



defines us

Our Vision

To be the top distributors in Uganda

Our Mission

To Produce an overall positive impact on communities in our distribution area through effective and efficient distribution of products to customers through an ethical business delivery and high level of professionalism



Company OBJECTIVES

Goal #1

Drive market
leadship
through
crisp
distribution
channels

You should
set goals
beyond your
reach
so you always
have something
to live
for

Goal #3

Drive productivity improvement through forcus on demand planning efficiency

Goal #2

Ensure compliance to statutory and regulatory standards

Goal #4

create a multi-skilled,
empowered & risk taking
talent pool through
establishing succession
plans, staff development
& training and
mentoring

PROFILE 2019

Our Business Ethos

Customer takes center stage at our service delivery

Customer Centricity

We act responsibly with the highest standard of integrity

Intergrity

Inclusivity

We champion diversity recognizing the breadth and depth of the our employees and the communities we serve. We work with them, anticipating, adapting and delivering solutions that enrich their lives. We do this by having an open mind and embracing change.

Respect

We live the same lives as customers, sharing the same joys and the same pains. We never forget that they are why we exist.

We act with due humility, always open and honest, to achieve mutual respect







Our primary business
is to supply
stock to retail business
a cross Uganda.
We distribute items ranging
from personal care products,
food to

home care products









Whole Selling

We offer wholesale trade to small and mid - size business at the most competitive prices in the market.

Our sales team work tirelessly to ensure effective business strategies are utilized in order to increase our market share.







We offer warehousing services to our partner products which we distribute as planned in partnership with suppliers expanding their presence in new and existing markets. We facilitate proper packaging for all our client products

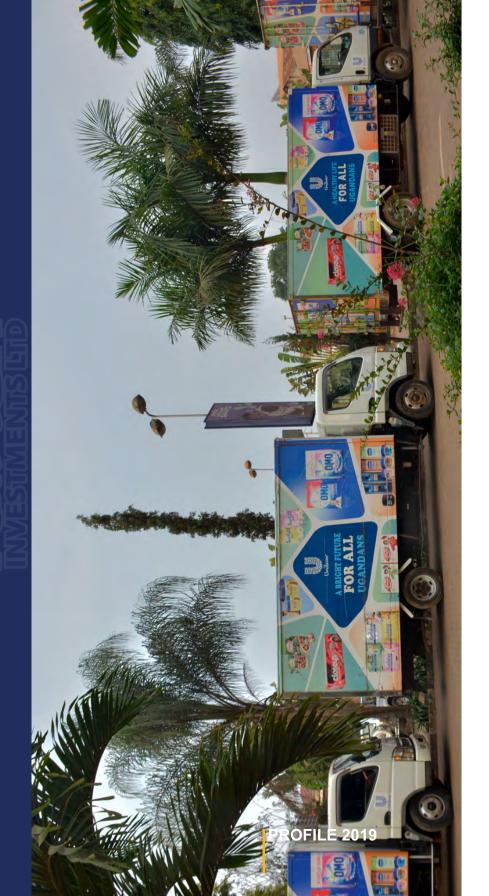


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Falkan Investments team delivers orders in a prompt time. We have had a great business relationship with them for 5 years now. I love their professionalism and their timely distribution of supplies to all our branches in Kampala.

"ADAM,
PROCUREMENT MANAGER - EMBASSY

Client Testimony











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We have had a great business
relationship with Falkan for
5 years now.
They are our great ambassadors
of a range of products and a true
brand to work in work
in partnershipwith.

JOANITA MENYA, ' UNILEVER UGANDA

lacksquare Client Testimony lacksquare

Our Approach

Direct & Intensive Distribution

We distribute products directly to our customers through a systematic schedule and routing that enables us achieve set targets optimally, thus meeting our key client objectives.

We focus on creating a team that is trained & highly efficient in the delivery of products. We do this by forcusing on their needs while they forcus on the overall company objectives

Falkan Investments takes focus in maintaining financial stability through; Shareholder's Equity & full Bank guarantee at 100%

An
Effective
Distribution
Team

Financial Gurantee





EXECUTIVE MANAGEMENT



Operations Director

NUHU KANYIKE Managing Directors | Chairperson

Nuhu Kanyike has over 15 years of experience in distribution and sales of FMCG products. His experience spans over a cross section of some of the largest companies in East Africa.

Faridah Lwange holds over 10 years experience in accounting, financial auditing and marketing.

She has attained vast experience

in the banking sector over the years.

Client Portforlio













We Create Great Relationships through business ethos that are necessary





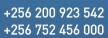
PROFILE 2019



"Your Distribution Masters"

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