



"Your Distribution Masters"

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INVESTMENTS LTD

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PROFILE 2019

Welcome To Falkan Investments

Authorized
Master Distributor
Upfield Products
&
Authorized Distributor
Unilever Products

- Registered in 2011 as one of the top distribution companies in Uganda.
- Over the last 2 years we have been pivotal as one of the leading distributors in our territory.





What defines us

Our Vision

To be the top distributors in Uganda

Our Mission

To Produce an overall positive impact on communities in our distribution area through effective and efficient distribution of products to customers through an ethical business delivery and high level of professionalism

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Company OBJECTIVES

Goal #1

Drive market leadership through crisp distribution channels

Goal #2

Ensure compliance to statutory and regulatory standards

You should set goals beyond your reach so you always have something to live for

Goal #3

Drive productivity improvement through focus on demand planning efficiency

Goal #4

create a multi-skilled, empowered & risk taking talent pool through establishing succession plans, staff development & training and mentoring

Our Business Ethos

Customer takes center stage at our service delivery

Customer
Centricity

We act responsibly with the highest standard of integrity

Integrity

Inclusivity

We champion diversity recognizing the breadth and depth of the our employees and the communities we serve. We work with them, anticipating, adapting and delivering solutions that enrich their lives. We do this by having an open mind and embracing change.

Respect

We live the same lives as customers, sharing the same joys and the same pains. We never forget that they are why we exist. We act with due humility, always open and honest, to achieve mutual respect



Our **SERVICES**

- ◆ Retail Distribution
- ◆ Whole Selling
- ◆ Corporate Delivery
- ◆ Warehousing





Retail Distribution

Our primary business
is to supply
stock to retail business
a cross Uganda.
We distribute items ranging
from personal care products,
food to
home care products



Corporate Delivery

We distribute our products to a variety of clients across various industry sectors including bakeries, international schools, hospitals and many others. We do this by assigning qualified account managers that track and ensure efficient delivery for all our corporate clients. We do this through experienced drivers that ensure that products are delivered in the right conditions within which they were ordered.



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Whole Selling

We offer wholesale trade to small and mid - size business at the most competitive prices in the market.

Our sales team work tirelessly to ensure effective business strategies are utilized in order to increase our market share.





WARE HOUSING

We offer warehousing services to our partner products which we distribute as planned in partnership with suppliers expanding their presence in new and existing markets. We facilitate proper packaging for all our client products



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Falkon Investments team delivers orders in a prompt time. We have had a great business relationship with them for 5 years now. I love their professionalism and their timely distribution of supplies to all our branches in Kampala.

**"ADAM,
PROCUREMENT MANAGER - EMBASSY**

[Client Testimony]









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We have had a great business relationship with Falkon for 5 years now.

They are our great ambassadors of a range of products and a true brand to work in work in partnership with.

JOANITA MENYA, ' UNILEVER UGANDA

[Client Testimony]

Our Approach

Direct & Intensive Distribution

We distribute products directly to our customers through a systematic schedule and routing that enables us achieve set targets optimally, thus meeting our key client objectives.

We focus on creating a team that is trained & highly efficient in the delivery of products. We do this by focusing on their needs while they focus on the overall company objectives

Falkan Investments takes focus in maintaining financial stability through; Shareholder's Equity & full Bank guarantee at 100%

**An
Effective
Distribution
Team**

**Financial
Gurantee**



EXECUTIVE MANAGEMENT

NUHU KANYIKE

Managing Directors | Chairperson

Nuhu Kanyike has over 15 years of experience in distribution and sales of FMCG products. His experience spans over a cross section of some of the largest companies in East Africa.

FARIDAH LWANGA

Operations Director

Faridah Lwanga holds over 10 years experience in accounting, financial auditing and marketing. She has attained vast experience in the banking sector over the years.

Client Portforlio



BAKE FOR ME
A Taste Of Heaven



Supermarkets



“ We Create Great Relationships through business ethos that are necessary

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5th Street,
Madhvani Industrial Park
P. O. Box 12795, Plot 96-95
Kampala, Uganda



+256 200 923 542
+256 752 456 000



falkaninvestments
@gmail.com



www.falkaninvestments.com



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